CANARA HSBC LIFE INSURANCE

ALPHA WEALTH

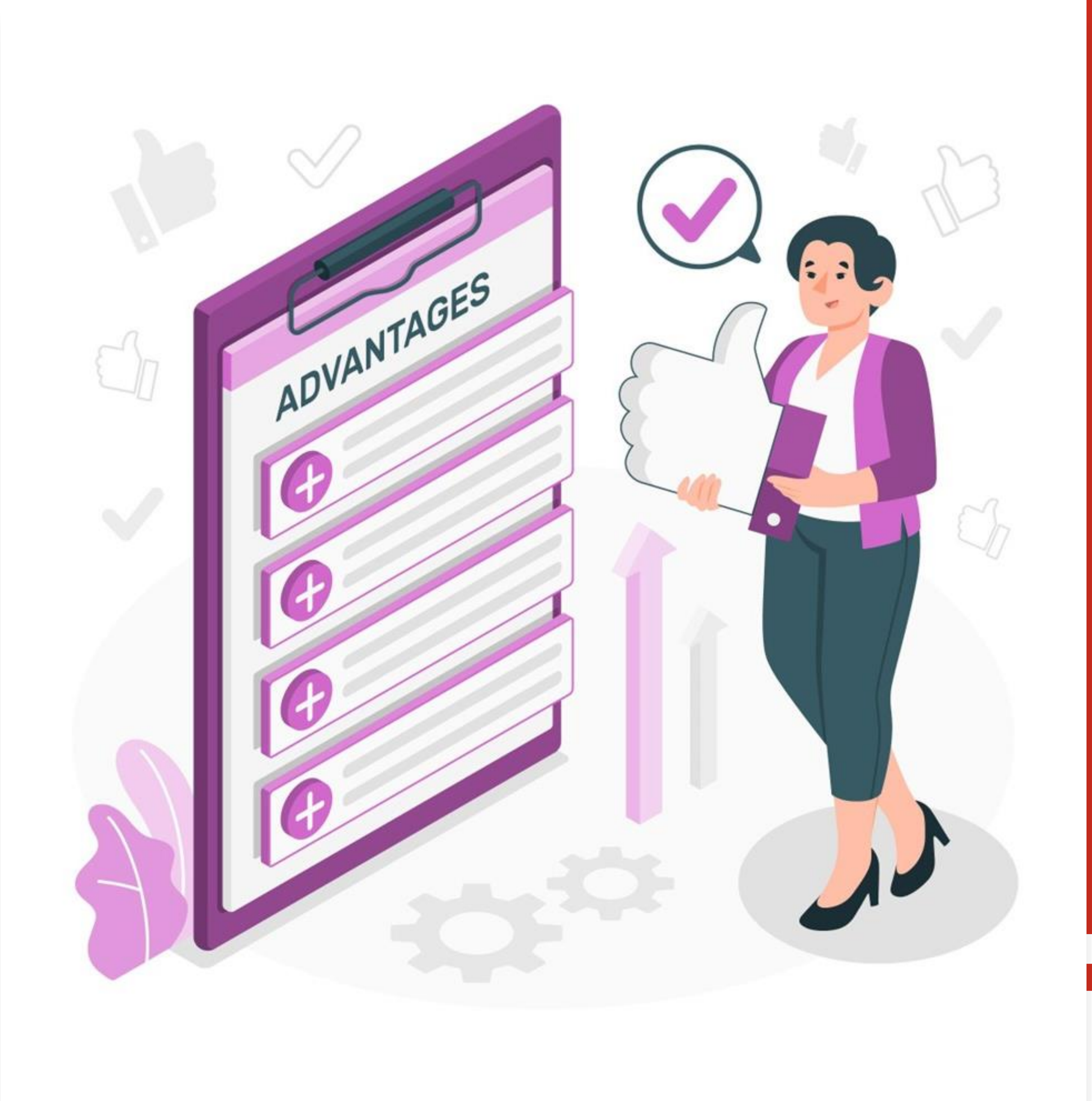
A Unit Linked Individual Savings Life Insurance Plan

UIN- 136L088V01

"This document is for training purpose only"
Please refer Product Broacher for any further clarity.
Version July'24

Key Advantages

Alpha Wealth



Key Benefits – Alpha Wealth

Flexibility to choose amongst 3 Plan Option –Alpha Invest Plus, Alpha Premium Plus or Alpha Life Plus

Diverse Investment Strategy Options (STO, AFR, STO, SSO, LPS)

Get rewarded for staying invested longer with Loyalty Additions & Wealth Boosters

Facility to access your accumulated wealth as per needs with Systematic Withdrawal Option (SWO) / Milestone Withdrawal Option (MWO)

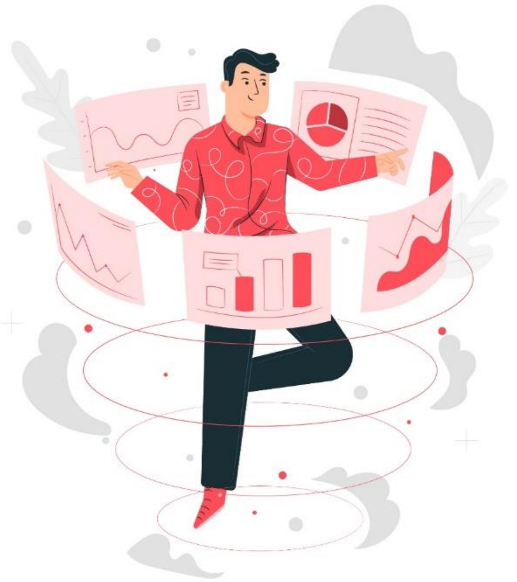
Option to Choose from a range of 8 diverse fund options

Return of Mortality Charges

Premium Funding Benefit (PFB)

Enhanced Flexibility with an option to alter your premiums, premium payment term, policy term and sum assured basis your changing financial needs

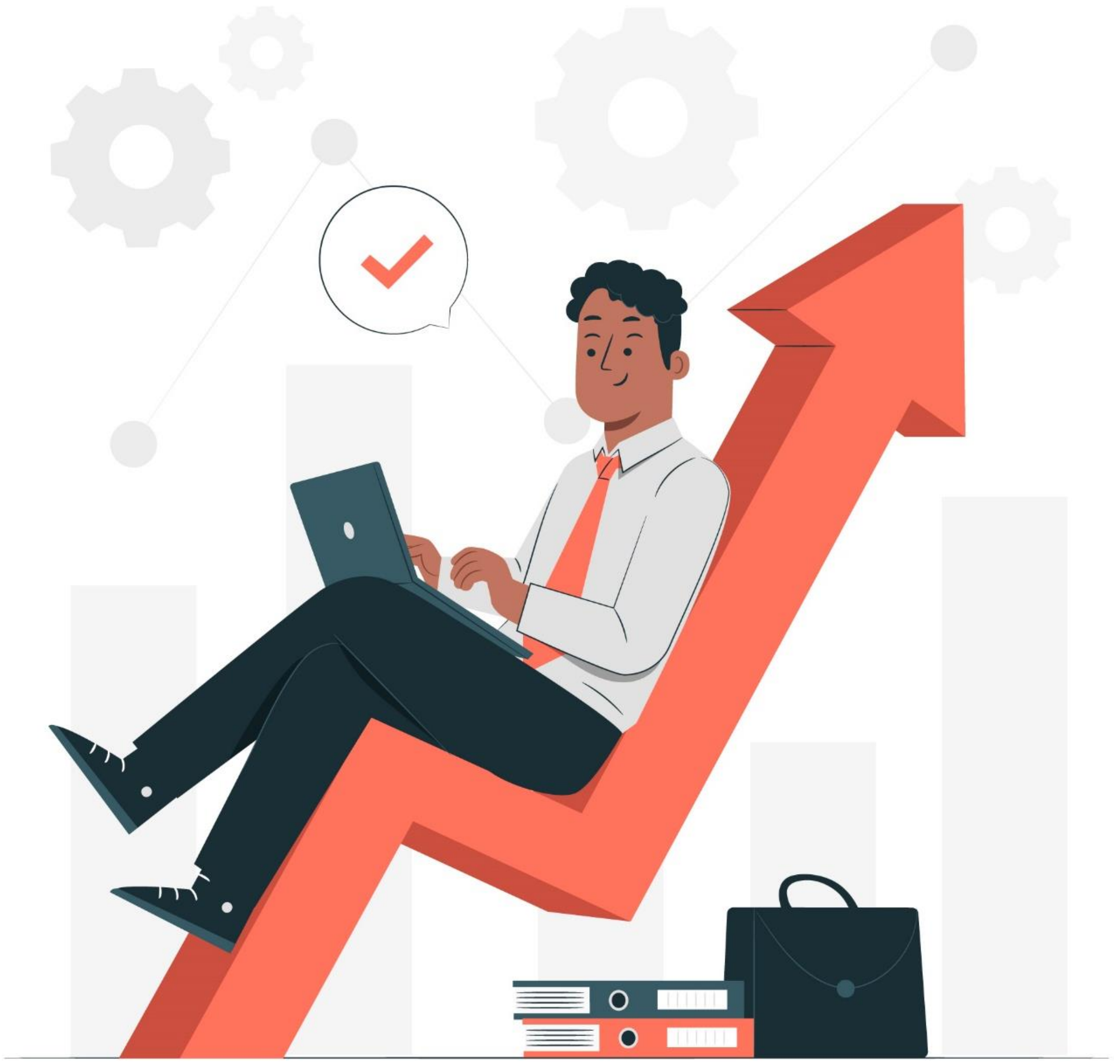
Flexibility to choose from varied premium payment options



Plan Options & Benefits

- Alpha Invest Plus
- Alpha Life Plus
- Alpha Premium Plus

The Policyholder can opt any one of the product options at the time of policy inception and the same shall remain fixed for the entire duration of the policy contract.



Plan Option - Alpha Invest Plus & Alpha Life Plus

Maturity Benefit: (Where Settlement Option is not operational, and the Policy has not terminated before reaching maturity)

- Fund Value as on the date of maturity is payable to the policyholder
- The Policy will terminate upon payment of such benefit

Death Benefit:

On death of Life Assured when the Policy is in-force the **higher of the following** will be payable:

- Sum Assured less Partial withdrawals / Withdrawals under SWO / Withdrawals under MWO, if any, in preceding two years
- Fund Value, as on date of intimation of death claim
- 105% of Total Premiums paid till the date of death

The Policy will terminate upon payment of such benefit.

SWO - Systematic Withdrawal Option, MWO Milestone Withdrawal Option

Plan Option - Alpha Premium Plus

Maturity Benefit: (Where Settlement Option is not operational, and the Policy has not terminated before reaching maturity)

Fund Value as on the date of maturity is payable:

- To the Life Assured, if the Life Assured is alive
- To the Nominee(s), if the Life Assured is not alive

The Policy will terminate upon payment of such benefit

- **Death Benefit**:

Higher of following shall be payable as a lump sum

- Sum Assured
- 105% of total premiums paid up to the date of death.

+

Premium Funding Benefit (Future Premiums shall be funded by the company and the policy shall continue)

+

At maturity, Fund Value is payable as a lump sum or as per Settlement Option chosen by the Policyholder before death.

The Policy will terminate upon such payment.

Please note: Sum Assured payable on death under this option is not reduced by the partial withdrawals / withdrawals under SWO/ withdrawals under MWO made by the Policyholder prior to the death of the Life Assured.

Plan Option – Alpha Premium Plus

Premium Funding Benefit

- Premium Funding Benefit (PFB) refers to the Company funding all the future Premiums payable by the Policyholder on or after date of death of the Life Assured, as and when due, until the end of Premium Payment Term.
- Premium will be paid in the same premium payment mode as last chosen by the Policyholder.
- The Premiums funded by the Company shall be invested in various unit linked funds in the same allocation proportion as last chosen by the Policyholder.
- Premium Funding Benefit ceases when the Policy enters Discontinuance or Reduced Paid-up state and no charges for the ceased benefit shall be deducted until the benefit stands revived.

Loyalty Additions & Wealth Booster

Loyalty Additions:

- LA will be added to the fund at the end of every policy year starting from 6th policy year till the end of the Policy Term – equal to 0.5% of average Fund Value of last 12 monthly policy anniversaries

Wealth Booster (as a % of the average Fund Value of the last 60 monthly Policy Anniversaries):

- At the end of 10th Policy Year: 2.90%
- 15th Policy Year and thereafter at the end of every 5 Policy Years: 1.50%

									WB					WB					WB
					LA	LA	LA	LA	LA	LA	LA	LA	LA	LA	LA	LA	LA	LA	LA
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20

Policy Term: 20 yrs

Return of Mortality Charges (ROMC)

Incremental Returns with Return of Mortality Charges at Maturity

An amount equal to the **total of all the Mortality Charges deducted during the Policy Term** will be added to the Fund Value at the maturity date, provided all due premiums have been received till the maturity date.

- The amount payable under the Return of Mortality Charge feature shall exclude
  - Any additional charges relating to mortality, deducted due to the Life Assured being sub-standard life on grounds of health or is a higher risk for factors such as occupation, etc.
- The amount payable under the ROMC shall exclude GST and applicable cess (es), if any, that have been deducted with respect to mortality charges.
- The amount of ROMC will be added in the same proportion as the value of total units held in the unit linked funds at maturity.
- Unit Price as on the maturity date will be used for the unitization.
- ROMC will not be applicable for Single Premium policies.

Tax Benefit

- Premium paid under this product are eligible for Tax deduction as per the rule of section 80C of Income Tax Act, 1961
- The Maturity and death benefits received by the beneficiary will be eligible for tax benefits u/s 10.10(D)* of IT act.
- Death benefit received will be tax free proceeds
- TDS will be applicable as per applicable laws

Tax benefits as per prevailing tax laws and may be amended from time to time. For tax related queries, customers are advised to contact their independent tax advisor

* As per section 10(10D) of Income Tax Act, any sum received under a life insurance policy is exempt in the hands of policyholder, provided the amount of annual premium do not exceed ten percent of the actual capital sum assured.

For ULIP policies issued on or after 1st Feb, 2021 if the amount of aggregate annual premium payable for any financial year during the term of policy exceeds INR 2.50 Lakhs; exemption under section 10(10D) shall not be available

Enhanced Flexibility Alpha Wealth

- Systematic Withdrawal Option (SWO)
- Milestone Withdrawal Option (MWO)
- Partial Withdrawals
- Settlement Option
- Reduction in Premium
- Option to increase Policy Term
- Change in Premium Payment Term
- Increase / Decrease in Sum Assured

Systematic Withdrawal Option (SWO)

A pre-decided percentage (1% - 12%) of the fund value will be withdrawn

→

Policyholder can choose frequency (yearly, half yearly, quarterly or monthly) of SWO Payouts

→

SWO Payout will start later of the 11th Policy Year onwards or the Policy Anniversary immediately following SWO request

→

Payable till the end of the Policy Term or till the time of termination of option

- The Policyholder can choose for SWO at inception or anytime during the Policy Term provided the outstanding Policy Term is at least 5 years.
- SWO feature can be re-activated or stopped anytime during the Policy Term provided that for re-activation, the outstanding Policy Term is at least 5 years.
- Premium Payment Term must be greater than or equal to 10 years
- SWO percentage can be changed anytime during the Policy Term, even after SWO has become operational. The change in percentage will be effective from the next Policy Anniversary following the receipt of the request for the same.

Milestone Withdrawal Option (MWO)

- Policyholder can select this option at the Policy inception or anytime later in the Policy Term

10th Policy Year (EOY) → Thereafter every 5th year excluding Policy Maturity → 20% of the available fund value

- MWO feature can be stopped or re-activated anytime during the Policy Term.
- Re-activation or stopping of this feature will take place from milestone Policy Anniversary following the receipt of request
- Policyholder can opt out of this option at anytime even after the withdrawals have started
- Only one of ‘MWO’ or ‘SWO’ can be exercised during the Policy Term.
- Either of the two options (MWO/SWO) can be chosen and changed up to anytime before the payout starts
- Once the payout from either of the options has started, the Policyholder cannot switch their withdrawal option

Partial Withdrawal Benefit

- Allowed from 6th Policy Year onwards / attainment of 18 years of age of the Life Assured, whichever is later
- No limit on Partial withdrawals
- All withdrawals free of cost
- Minimum Partial withdrawal is `10,000/- (all partial withdrawals to be in multiple of `1,000)
- The maximum partial withdrawal amount allowed is such that the Fund Value immediately after the partial withdrawal is at least
  - 120% of the Annualized Premium payable in a year at the inception of the Policy in case of Regular / Limited Premium payment policies
  - 25% of the Single Premium in case of Single Premium payment policies

NOTE:

- Partial Withdrawals can be exercised even if SSO or AFR is operational
- Partial withdrawal nullifies RPO and cannot be chosen again
- In case customer opts for partial withdrawal while SSO or AFR is operational, then the SSO or AFR will be done on the remaining Unit Linked Funds.
- where STO is operational, any partial withdrawal request from the Liquid Fund will result in cessation of STO
- Partial withdrawals are **not allowed** during the Settlement Period or when the RPO/LPS is operational as well as not allowed post the death of Life Assured in case Premium Plus plan option is chosen.

Settlement Option (Available only under Alpha Invest Plus and Alpha Premium Plus)

Policyholder can opt for Settlement Option anytime after issuance of policy but at least 3 months before the maturity date.

If the Policyholder has selected the Settlement Option, the units will not be disinvested on the maturity date of the Policy

The Policy will continue for a period not exceeding 5 years from the date of maturity **("Settlement Period")**

The units will be disinvested periodically as per the frequency chosen, in the same proportion as the value of total Units held in the Unit Linked Funds.

The frequency of payout during the Settlement Period can be monthly, quarterly, half-yearly or yearly Frequency which cannot be changed once the Settlement Option is operational.

Switching is allowed during the Settlement Period

During the Settlement Period, risk cover shall be maintained at 105% of the all the Premiums Paid up to the date of death. However, In case of death of LA under Premium Plus option. No Life cover shall be applicable.

In the event of death of Life Assured, during Settlement Period, higher of (Fund Value as on the date of intimation of death or 105% of all the Premiums Paid up to the date of death) will be payable and the Policy will terminate.

Partial withdrawals, MWO, SWO, RPO , SSO, LPS and AFR are not allowed during the Settlement Period.

Fund Management Charges and Mortality Charges will continue to be deducted, as applicable. There are no charges other than Fund Management Charges and Mortality Charges during the Settlement Period.

Option to increase Policy Term

Flexibility to align policy term in line with changing life stage needs

- Allowed only once during a Policy year anytime after 5 years' Premiums have been paid
- Alteration needs to be within the product boundary conditions.
- Maximum of 2 times during the entire Policy Term
- The request for increase in Policy Term can be placed provided all due Premiums till date have been paid.
- Once increased, the PT cannot be subsequently reduced.
- Such a request will not lead to any change in Premium or Premium Payment Term or Sum Assured
- Exercising this option does not attract any charge.

Reduction in Premium

- Applicable after payment of premiums for the first five completed Policy Years.
- Premium can be reduced up to 50% of the original Annualized Premium payable in a year at the inception of the Policy,, subject to the minimum premium limits.
- This option can be exercised only once during the Policy Term.
- Once reduced, the Premium cannot be subsequently increased.
- Reduction in Premium will not change the Sum Assured multiple under the Policy. However, the SA under the policy will reduce to the extent of reduction in premium.

Increase/Decrease in Sum Assured

- To take care of changing requirement in terms of protection/financial capability, the Sum Assured may be modified within the boundaries of Sum Assured Multiples
- Increase or decrease in Sum Assured can be done, starting from the 6th Policy Year onwards provided due Premiums have been paid.
- Modification can be done once in a Policy year, subject to maximum 3 times during the Policy Term.

Increase/Decrease in Premium Payment Term

- Increase and decrease of PPT is allowed subject to payment of all due premiums for first five years
- Available only once in a policy year and maximum of 2 times during the term
- The change does not result in change in Premium Amount or Policy Term but may result in decrease in Sum Assured subject to applicable limits
- Customer cannot change Premium Payment Term if Policy is in Paid-up State. However, Customer can give request for alteration post revival of a Paid-up Policy (subject to the terms & conditions mentioned for change in PPT.)

Funds and Fund Management Options Alpha Wealth

- The Policyholder can opt any one of the product options at the time of policy inception and the same shall remain fixed for the entire duration of the policy contract.

Complete suite of 8 funds

8 different funds to cater to different needs & risk appetite

Aggressive strategy with investment in mid, small and large caps

Large Cap Advantage Fund Nifty 50 and Customized ULCAD Liquid Fund Index

Emerging Leaders Equity Fund- Nifty Midcap 100

India Multi-Cap Equity Fund- Nifty 100

Investment primarily into large cap portfolio

Equity II Fund- Nifty 50

Growth Plus Fund- Nifty 50 and Customized UL Growth Plus Composite Bond Index

Balanced approach – mix of equity & debt funds

Balanced Plus Fund- Nifty 50 and Customized UL Balanced Plus Composite Bond Index

Investment predominantly into bonds, govt. secs etc

Debt Fund- Customized UL Debt Composite Bond Index

Liquid Fund- Customized UL Liquid Index

RISK

RETURN

8 Investment Funds

Self Managed option to customize investment

Fund Names		Large Cap Advantage Fund		Emerging Leaders Equity Fund		India Multi-Cap Equity Fund		Equity II Fund		Growth Plus Fund		Balanced Plus Fund		Debt Fund		Liquid Fund	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Components	Equity*	90%	100%	60%	100%	60%	100%	60%	100%	50%	90%	30%	70%	-	-	-	-
	Debt Securities	-	-	-	-	-	-	-	-	10%	50%	30%	70%	60%	100%	0%	60%
	Money Market & Others^	0%	10%	0%	40%	0%	40%	0%	40%	0%	40%	0%	40%	0%	40%	40%	100%
Risk Profile		High		High		High		High		Medium to High		Medium		Low to Medium		Low	

- Customer can choose/design his fund allocation as per his choice and risk preference
- Choice of 8 investment funds with 0% to 100% equity exposure
- Flexibility to switch percentage of policy holder’s existing fund between other funds and adjust the investment portfolio through switching option
- *All such equity related securities as may be permitted from IRDAI from time to time.
- ^Others will include investments in Liquid Mutual Funds, FDs and other short term investments.

Fund Management Options

Ready made solutions to take best advantage of market movements and Protect Returns/ Minimize losses

- Systematic Transfer Option (STO)
- Safety Switch Option (SSO)
- Auto Funds Rebalancing (AFR)
- Return Protector Option (RPO)
- Loss Protector Strategy (LPS)

Only one 'Option' will be operational at any given time.

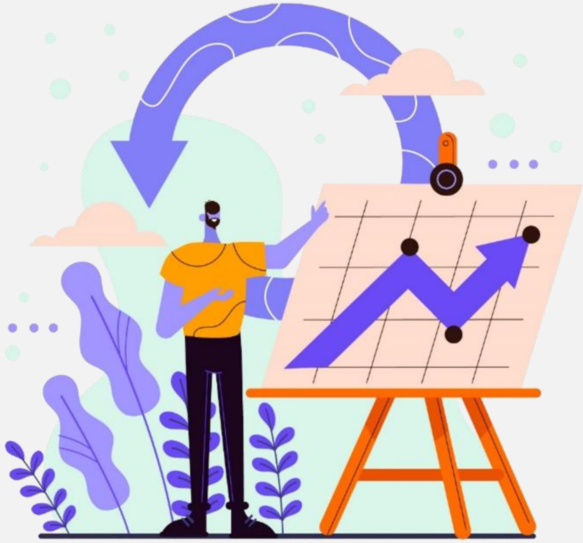
Systematic Transfer Option

Allows the Policyholder to enter the volatile equity market in a systematic manner.

Through STO

- The entire annual/single allocable Premium (after deduction of applicable charges) will be first allocated to the Liquid Fund ("Source STO Fund") and will then be systematically transferred on monthly basis over the year into any one of the Unit Linked Funds ("Target STO Fund") as chosen by the Policyholder
- STO cannot be exercised simultaneously with either RPO or AFR or LPS except for SSO (other than last 4 policy years) and SWO (other than post completion of 10 years of PPT) and MWO (other than post completion of 10 years of PT).

- **STO Advantages**
  - Reduces the risks associated with lump sum investing
  - Beneficial in volatile market– helps in reducing the average cost per unit
  - Rupee Cost averaging tool to take advantage of time in the market and not timing the market.
  - Effective way to accumulate wealth over time



- Systematic Transfer Option available with Single Premium option also

Safety Switch Option (SSO)

Protect your Funds from volatality towards the end of the policy term

The funds are systematically moved to a relatively low risk Liquid Fund in the last four policy years to avoid market movements and safeguard your funds near policy maturity

At the start of Policy Year	Large Cap Advantage Fund, Emerging Leaders, Multi-Cap Equity, Equity II, Growth+ , Balanced +, Debt Fund	Liquid Fund
T	0%	100%
T-1	10%	90%
T-2	40%	60%
T-3	70%	30%

T = Policy Term

Auto Fund Rebalancing

Total fund gets rebalanced after every 3 months as per the allocation % in funds, chosen at inception or later

Chosen At inception

The rebalancing trigger will take effect on the date at the interval of 3 months w.e.f. policy commencement date

Example : If the policy commenced on 25th day of the month, then the first and subsequent trigger will happen on 25th day of every third month.

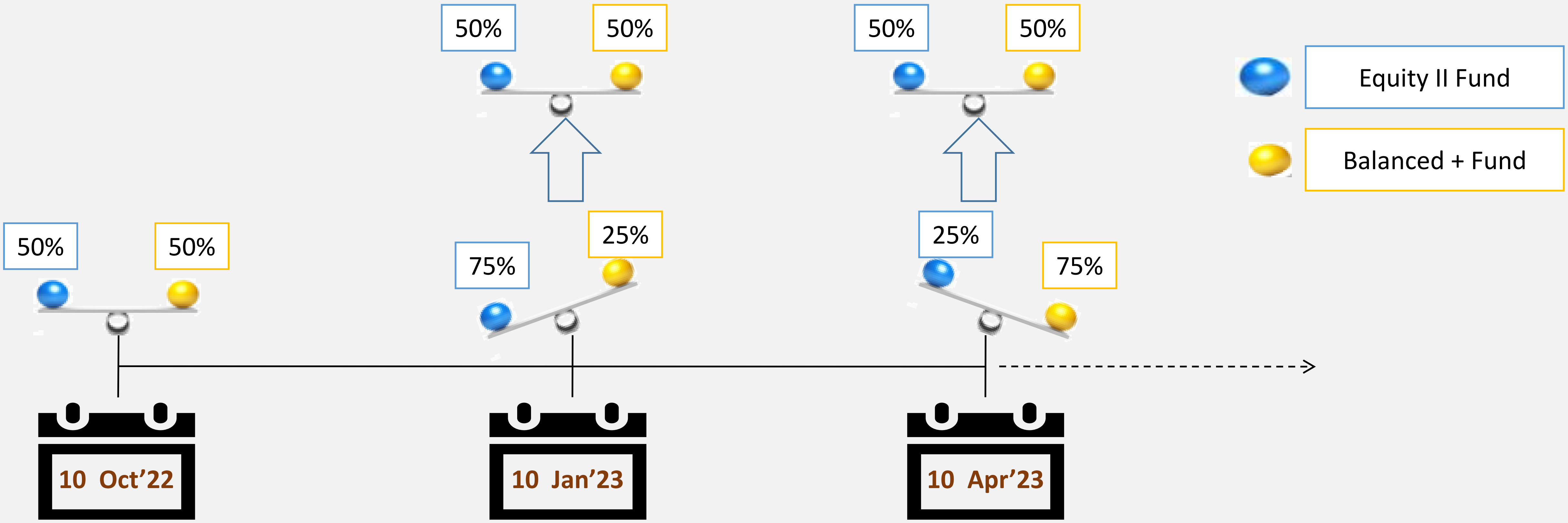
Chosen Later

If chosen later, the rebalancing trigger will take effect on the date after every 3 months starting from the date of commencement of AFR

Example : If policy commenced on 1st Nov’22 and Auto Fund Rebalancing request is received on 15th Nov’22, then first rebalancing will happen on 15th Feb’23 and at subsequent 3 Months intervals.

Auto Funds Rebalancing

AFR feature automatically rebalances the allocation of the investments in various funds to the allocation proportions chosen by the Policyholder



Above details are based on assumptions only, customer can select this Option at inception or any time later with minimum of 2 funds.

Return Protector Option

Protecting gains from future market volatility by automatic transfer of Gains from equity fund to Debt Fund.

Choose either Large Cap Advantage Fund or Emerging Leaders Equity Fund or India Multi Cap Equity Fund or Equity II Fund

Select Target Appreciation %age between 5% - 15% (in multiple of one)

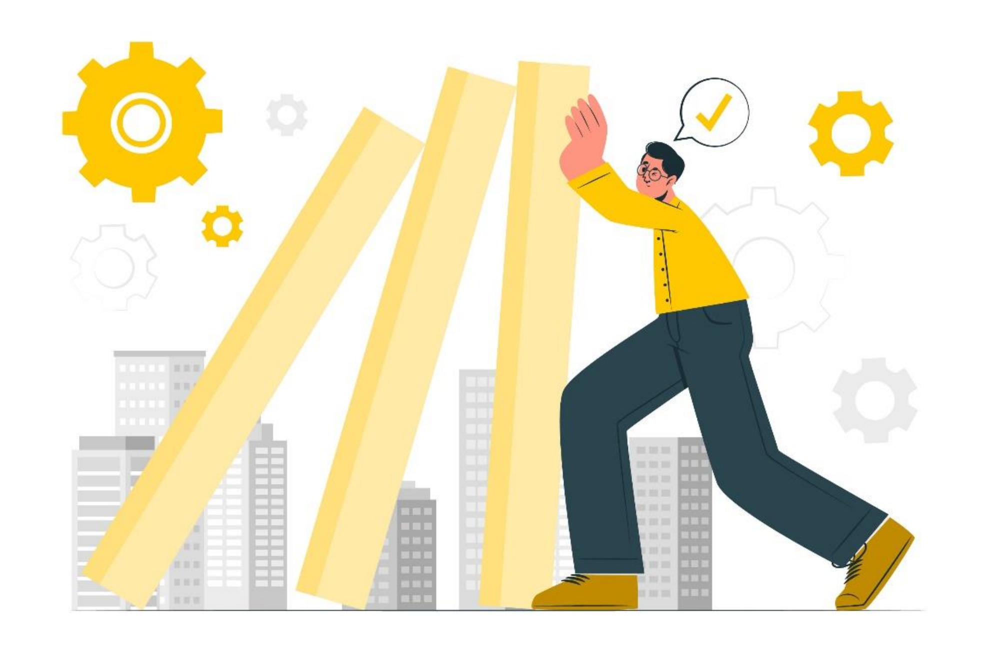
- RPO can be chosen only at the Policy Commencement Date and will become effective from the first Policy Anniversary.
- Target appreciation is to be calculated starting from 2nd policy year onwards on Fixed Flat basis (not annualized)
- Target appreciation percentage will be checked for gains daily
- **To be opted at the time of purchase only**, however, it will become effective from First Policy Anniversary.
- **Available with all premium payment options – Limited/Regular/Single Pay**

Loss Protector Strategy (LPS)

This investment strategy is well suited for risk averse customers who would want to minimize the losses in case of downturn in market by transferring the units from high risk to low risk funds.

The Policyholder can choose LPS either at inception or at any time later in the Premium Payment Term.

- While LPS is operational, entire Premiums net of applicable charges (“Net Invested Amount”) are invested into any one of the following
  - India Multi-Cap Equity Fund or Equity II Fund or Large Cap Advantage Fund or Emerging Leaders Equity Fund, as opted by the Policyholder ("LPS Fund").
  - Once opted, the LPS Fund cannot be changed.
- Customer has the flexibility to choose any fixed flat **Depreciation Percentage** in multiple of 1 within a range of 10% to 30%
  - Once chosen, it cannot be changed while the LPS is operational.



Loss Protector Strategy (LPS)

loss from the LPS Fund

- **Equal to or more than the chosen Depreciation Percentage** → Units from LPS Fund will be transferred to the Debt Fund at the prevailing Unit Price
- **Less than the chosen Depreciation** Percentage → Fund Value will continue to remain in the LPS Fund

the Fund Value in the LPS Fund will be tracked on every Business Day against the Net Invested Amount in LPS Fund as on date.

Premium Redirection

- This facility allows the Policyholder to modify the allocation of future premiums into the unit linked funds in a different investment pattern from the option exercised previously.
- Premium Redirection is available free of charge and will be effected from the next Premium due date upon receipt of request from the Policyholder

Switching

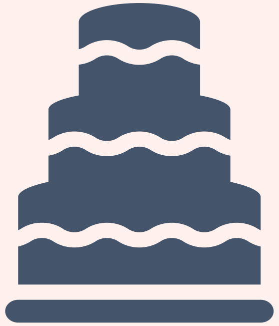
- Switching allows the Policyholder to change the investment pattern during Policy Term/Settlement Period by moving amounts invested in one fund to other fund(s) that are offered under this product.
- There is no limit on the number of switches made in a Policy Year or in any year during the Settlement Period
- Switch request can be made in percentage terms or in absolute amount
- Minimum amount being switched must be at least 10,000.
- No charges on switching

Boundary Conditions – Alpha Wealth

Age at Entry and Maximum Maturity Age

Plan Option	Age at Entry	
	Minimum	Maximum
Alpha Invest Plus	0 Years	70 years
Alpha Life Plus	18 Years	70 years
Alpha Premium Plus	18 Years	50 years

Plan Option	Maximum Maturity Age
Alpha Invest Plus	80 years
Alpha Premium Plus	80 years
Alpha Life Plus	100 years



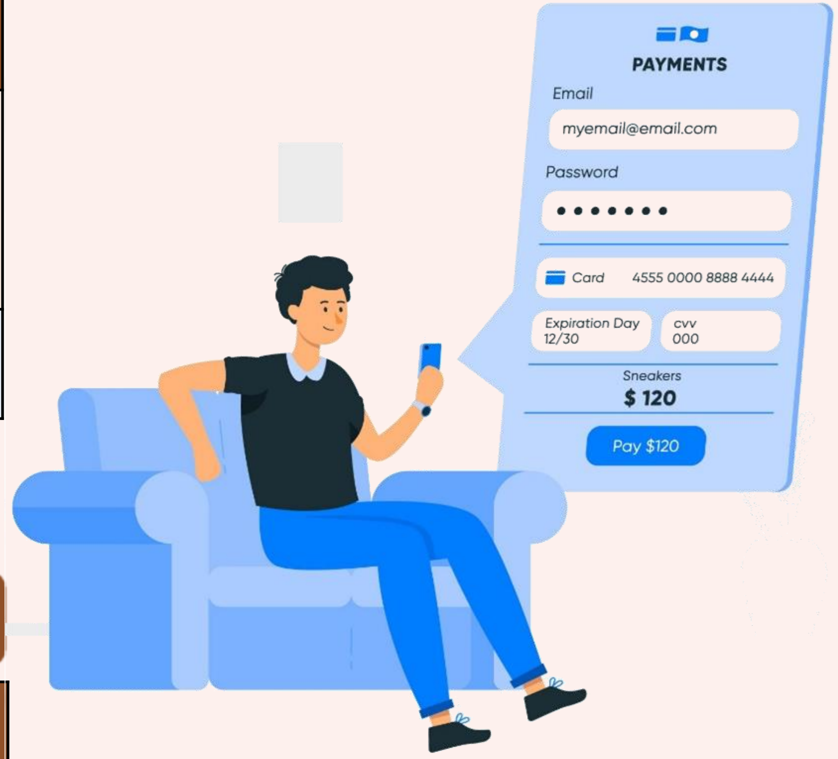
Premium

Regular/Limited Pay

Mode	Annual	Half Yearly	Quarterly
Minimum Annualized Premium	1.50 Lakh	2.00 Lakhs	2.00 Lakhs
Maximum	No Limit		

Single Pay

Minimum Single Premium	Maximum
1.50 Lakh	No Limit



Premium Payment Term – Alpha Invest Plus

Limited / Regular Pay			
Premium Payment Option	**Age at Entry (in years)**	**Premium Payment Term (PPT) (in complete years)**	**Policy Terms (PT) (in years)**
Limited Pay	0 years – 55 years	5/7/10/15/20/25	10 to 30 years
	56 years – 60 years	7/10/15	10 to 20 years
	56 years – 60 years	5	10 to 15 years
	61 years – 65 years	7/10/15	10 to 15 years
Regular Pay	0 years - 70 years	Same as PT	10 to 30 years

Single Pay		
Sum Assured Cover Multiple	**Age at Entry (in years)**	**Policy Terms (PT) (in years)**
10	0 years – 38 years	5 to 20 years
	39 years – 44 years	5 to 10 years
	45 years – 47 years	5 years
1.25	0 years - 70 years	5 to 30 years

Premium Payment Term

Alpha Premium Plus			
Premium Payment Option	**Age at Entry (in years)**	**Premium Payment Term (PPT) (in complete years)**	**Policy Terms (PT) (in years)**
Limited Pay	18 years – 50 years	10 /15 / 20 / 25	10 to 30 years
		5/7	10 to 15 years
Regular Pay	18 years – 50 years	Same as PT	10 to 30 years

Alpha Life Plus			
Premium Payment Option	**Age at Entry (in years)**	**Premium Payment Term (PPT) (in complete years)**	**Policy Terms (PT) (in years)**
Limited Pay	18 years – 70 years	10 /15 / 20 / 25	100 years minus Age at Entry
Regular Pay	18 years – 70 years	Same as PT	

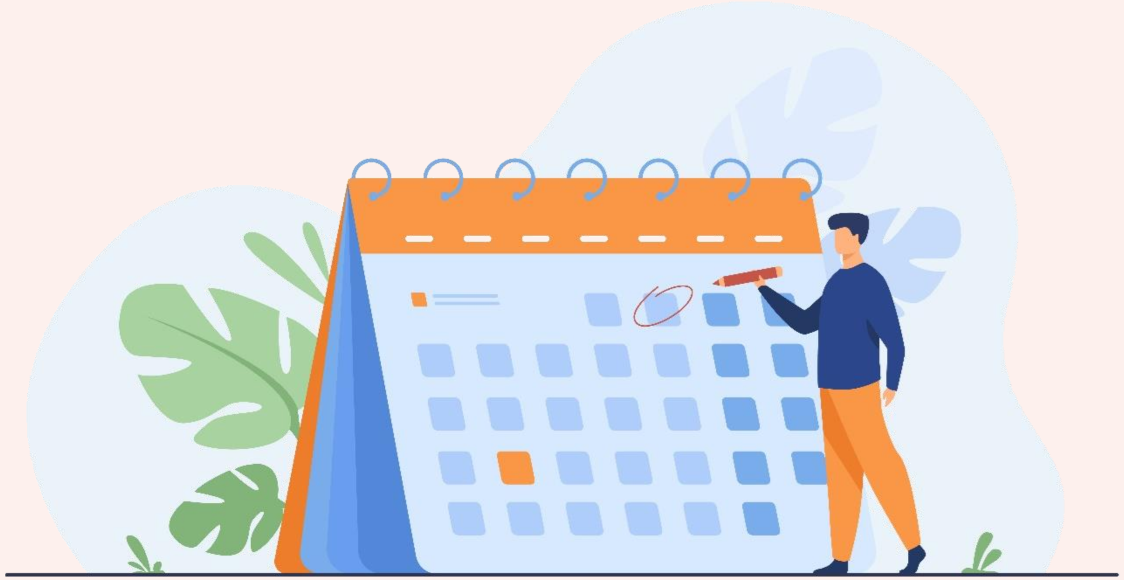
Premium Payment Mode

Annual

Half Yearly

Quarterly

- The Policyholder can change the premium payment mode by submitting a request to the Company.
- Such change will be effective from the next Premium due date following the receipt of such request
- The change will be subject to payment of due Premium(s) and minimum limits.
- Exercising this option will not attract any charge.
- This option is not allowed post the death of Life Assured in case Premium Plus Plan Option is chosen.



Sum Assured

Regular/Limited Pay	
Minimum Sum Assured	**Maximum Sum Assured**
7X Annualized Premium	As per maximum Sum Assured multiples

Single Pay		
Age at entry	**Minimum Sum Assured**	**Maximum Sum Assured**
13 to 47 years	1.25 X Single Premium	10 X Single Premium
48 years and above	1.25 X Single Premium	1.25 X Single Premium

- For single pay, the customer can either choose 1.25 or 10 times

- Minimum Sum Assured under this product is 1,87,500
- An extra mortality charge might be levied on the Life Insured based on underwriting guidelines.

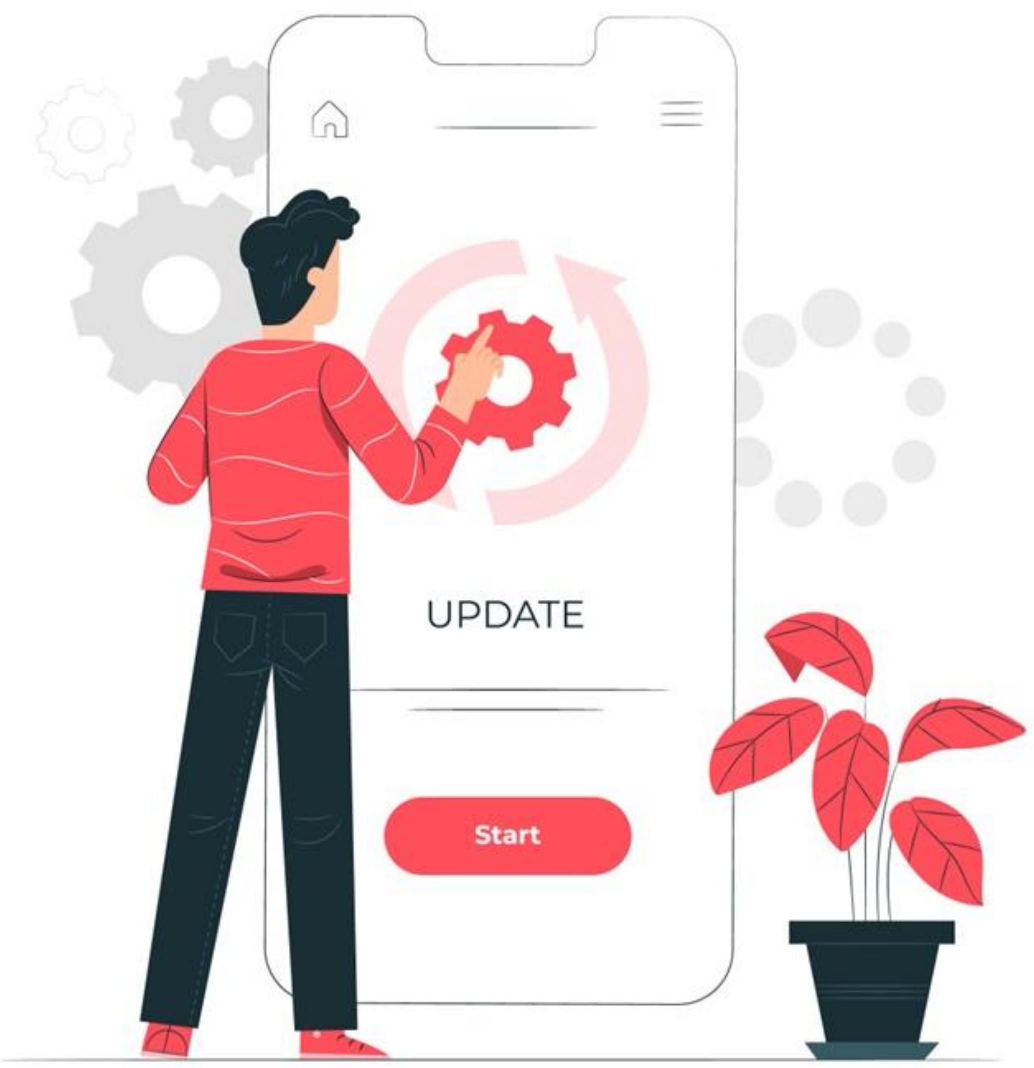
Maximum Sum Assured Multiplication Factor (SAMF)

	Maximum SA Multiples*			
	Limited Pay			Regular Pay
Plan Option	Alpha Invest Plus & Alpha Premium Plus		Alpha Life Plus	All Plan Options
Age at Entry (in years)	Policy Term is less than or equal to 20 years	Policy Term is greater than 20 years	All Policy terms	All Policy terms
0-30	40	40	30	40
31-40	25	20	20	40
41-45	20	15	15	30
46-47	15	10	10	20
47+	10	10	10	10

* Subject to available PPT/PT combinations

Non-forfeiture benefits Alpha Wealth

- Surrender
- Discontinuance of Premium
- Revival



Surrender

The Policyholder can surrender this Policy at any time. However, the Policy cannot be surrendered post the death of the Life Assured under Premium Plus Plan Option.

Surrender during Lock-in Period

- If the Policy is surrendered within the first 5 Policy Years, surrender value (Fund Value less applicable surrender charges) will be transferred to the Discontinued Policy Fund and will earn at least a minimum guaranteed interest rate of 4% per annum or as prescribed by IRDAI from time to time
- Proceeds of discontinued Policy will be paid only after completion of 5th Policy Year

Fund Name	Fund Philosophy	Asset Allocation		Risk Profile
Discontinued Policy Fund^	To generate reasonable returns on funds from discontinued policies determined in accordance with Regulations	Equity		Low
		Govt. Securities	60%-100%	
		Money Market	0%-40%	

^ Only available in case of Discontinuance/ Surrender of a Policy during the first five Policy Years

Surrender after Lock-in Period

- If the Policy is surrendered after completion of 5th Policy Year, Fund Value will be paid immediately
- On such payment risk cover will cease and Policy will terminate and cannot be revived thereafter

Discontinuance of Premium during Lock-in Period

If the due Premium is not received by the expiry of the Grace Period,

- Fund Value less applicable Discontinuance Charges will be transferred to the DPF
- Risk cover under the Policy will cease
- Company shall communicate the status of the Policy within 3 months of the first unpaid premium, and provide the option to revive the Policy within the Revival Period

- **In case the Policyholder opts to revive but does not revive the Policy during the Revival Period**, the proceeds of the DPF shall be paid to the Policyholder at the end of the Revival Period or Lock-in Period whichever is later and the Policy will terminate upon such payment.

  In respect of Revival Period ending after Lock-in Period, the Policy will remain in DPF till the end of Revival Period. The FMC of the DPF will be applicable during this period and no other charges will be applied.
- **In case the Policyholder does not exercise the option as set out above**, the Policy shall continue without any risk cover and the policy fund shall remain invested in the DPF. At the end of the Lock-in Period, the proceeds of the DPF shall be paid to the Policyholder and the Policy shall terminate.
- **If the Policyholder has an option to surrender the Policy anytime** and proceeds of the discontinued policy shall be payable at the end of Lock-in Period or date of surrender whichever is later.

DPF – Discontinued policy fund

Discontinuance of Premium after Lock-in Period

If the due Premium is not received by the expiry of the Grace Period,

- The Policy shall be converted into a Reduced Paid-up Policy with the Paid-up Sum Assured.
- All applicable charges as per terms and conditions of the Policy shall be deducted during the Revival Period.

Company shall communicate the status of the policy within 3 months of the first unpaid premium, to the Policyholder and provide following options:

1. Revive the Policy within the Revival Period;
2. Complete withdrawal of the Policy

- **In case the Policyholder opts for Revive the Policy within the Revival Period but does not revive the Policy** during the Revival Period, the Fund Value shall be paid to the Policyholder at the end of the Revival Period or at the end of the Policy Term, whichever is earlier and the Policy will terminate upon such payment.
- **In case the Policyholder does not exercise any of the options as set out above**, the Policy shall continue to be in Reduced Paid-up status. The Fund Value shall be paid to the Policyholder at the end of the Revival Period or at the end of the Policy Term, whichever is earlier and the Policy will terminate upon such payment.
- **However, the Policyholder has an option to surrender the Policy** anytime and Fund Value shall be payable.

DPF – Discontinued policy fund

Revival

In case of Discontinuance of the Policy due to non-payment of due premium(s), Policyholder can apply for revival of such a Policy by paying all due and unpaid Premiums, within the Revival Period.
The Company can revive the Policy either on its original or modified terms and conditions as per underwriting decision

1. **Revival of a Policy discontinued during the Lock-in Period:**
   The Policy can be revived by restoring the risk cover along with the investments made in the Unit Linked Funds as chosen by the Policyholder, out of the Discontinued Policy Fund, less the applicable charges in accordance with the terms and conditions of the Policy At the time of revival
2. **Revival of a Policy discontinued after the Lock-in Period (Revival of a Reduced Paid-up Policy):**
   The Policy can be revived restoring the original risk cover in accordance with the terms and conditions of the Policy.

At the time of revival, the Company shall:

- Collect all due and unpaid Premiums without charging any interest or fee.
- Levy Policy Administration Charge and Premium Allocation Charge as applicable during the discontinuance period.
- No other charges except Policy Administration Charge and Premium Allocation Charge shall be levied at the time of revival.
- Add back to the Fund Value, the discontinuance charges deducted at the time of discontinuance of the Policy.
- Three consecutive complete years from the date of the first unpaid premium.

Revival Period means the period of three consecutive complete years from the date of the first unpaid premium.

DPF – Discontinued policy fund

Charges

Premium Allocation Charges

Limited and Regular Pay		
Policy Year	Premium Allocation Charge – Annual Mode (As a % of Premium)	Premium Allocation Charge – Non-Annual Mode (As a % of Premium)
1st to 5th	5.00%	4.00%
6th to 10th	2.50%	2.50%
11th onwards	Nil	Nil

Single Pay

Policy Year	Allocation Charge
1st	2%

Premium Allocation Charge will reduce by 50% in the first year for the staff policies

- Staff includes employees (including their spouse, children and parents) of Canara HSBC Life Insurance Co. Ltd, its shareholder banks (Canara Bank and and HSBC Bank) and other distribution partners; including their group / associate companies.

Mortality Charges

- The Mortality Charge shall apply on the Sum at Risk (SAR)
- In case Premium Plus Plan Option is opted where death has occurred during the Policy Term, SAR will be zero.
- Levied by monthly cancellation of units from the policy unit account

Premium Funding Benefit Charge

- *Applicable to Premium Plus Plan Option only*
- Levied by monthly cancellation of units from the policy unit account
- The Premium Funding Benefit Charge will apply on the Present Value of Future Premiums payable by the Life Assured for an in-force Policy.
- These Charges will not apply if the policy is in Reduced Paid-up state or during the Settlement Period

Discontinuance Charge/Surrender charge

Policy is discontinued during the policy year	For Limited or Regular Premium Pay	Single Pay
1	Lower of 6% * (AP or FV) subject to maximum of INR 6,000	Lower of 1% of (SP or FV) subject to a maximum of INR 6000
2	Lower of 4% * (AP or FV) subject to maximum of INR 5,000	Lower of 0.5% of (SP or FV) subject to a maximum of ` 5000
3	Lower of 3% * (AP or FV) subject to maximum of INR 4,000	Lower of 0.25% of (SP or FV) subject to a maximum of INR 4000
4	Lower of 2% * (AP or FV) subject to maximum of INR 2,000	Lower of 0.1% of (SP or FV) subject to a maximum of INR 2000
5	NIL	NIL

(AP – Annualized premium; SP – Single Premium; FV – Fund Value)

Fund Management Charge (FMC)

Fund	FMC (p.a)
Emerging Leaders Equity Fund, India Multi Cap Equity Fund, Equity II Fund, Growth Plus Fund and Balanced Plus Fund	1.35 %
Debt Fund, Large Cap Advantage Fund	1.00 %
Liquid Fund	0.80 %
Discontinued Policy Fund (DPF)	0.50 %

Policy Admin Charges

	Regular/Limited Premium payment policies	Single Premium payment policies
1st – 5th Policy Years	• 250 per month	• Policy Administration Charge of 0.0083% of the Single Premium will be charged per month, throughout the Policy Term
From 6th Policy Years	• 500 per month, till the end of policy term	

There will be an absolute cap of 500 per month on the Policy Administration Charges

Thank You

"This document is for training purpose only“
Please refer Product Broacher for any further clarity.
Version July’24

Annexure

"This document is for training purpose only“
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Version July’24

Conditions for Minor Life Assure

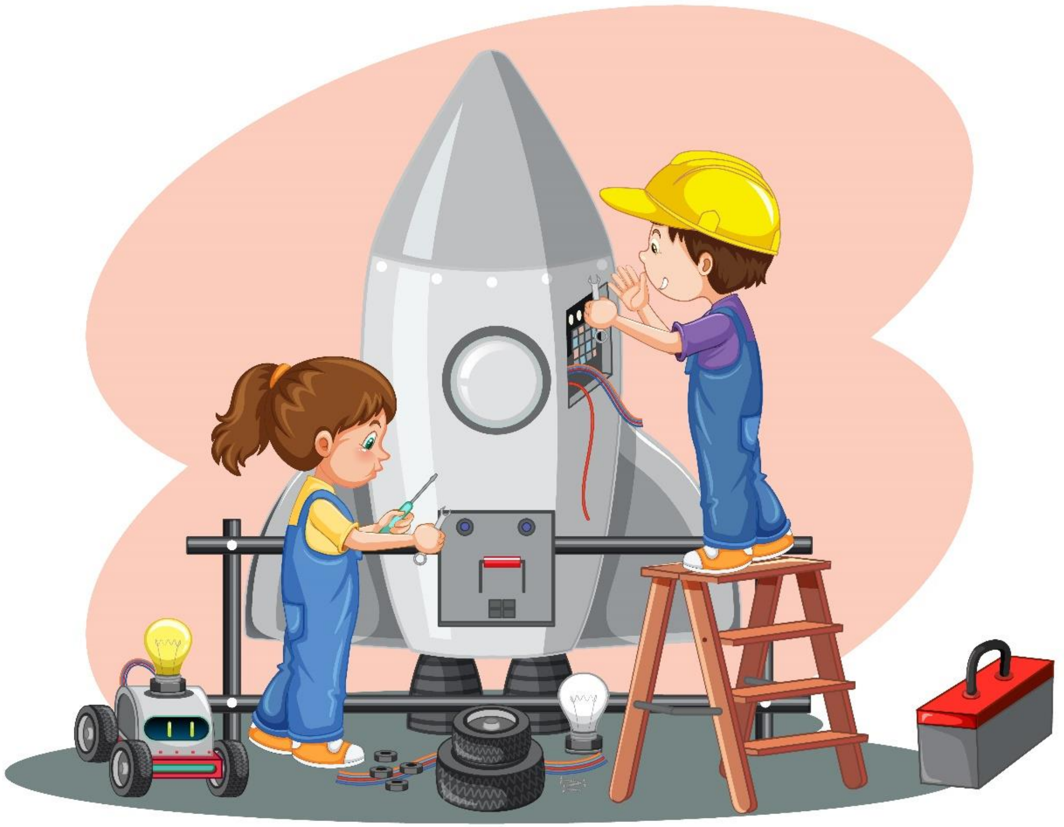
In case of minor Life Assured, the Policyholder must be different at the date of commencement of the Policy

The Policyholder (proposer) must have an insurable interest in the life of minor

The risk cover of the Life Assured shall start immediately from the date of commencement of the Policy

The Policy shall automatically vest on the Life Assured immediately on their date of completion of 18 years of age

In the event of death of the Life Assured when he/she is still minor, all proceeds under the Policy would go to the Policyholder and the Policy will terminate.



Nomination/ Beneficiary/Assignment

- Nomination may be made in accordance with section 39 of the Insurance Act, 1938.

- In case a minor is designated as nominee, appointee has to be designated.

- The nominee and the beneficiary is the same person.

- Assignment is allowed in accordance with Section 38 of the Insurance Act, 1938.

Terms and Conditions

- **Grace Period :** A grace period of 30 days will be allowed in this policy.

- **Free-look period**: If the Policyholder does not agree with the terms and conditions of the Policy, they shall have the option to request for cancellation of the Policy by returning the original Policy Document (if issued physically upon request) along with a written request stating the reasons for non-acceptance to the Company within the free-look period of 30 days from the date of receipt of the Policy Document whether received electronically or otherwise.

  If the Policyholder opts for cancelling the Policy during the free-look period, the Company will refund the Fund Value as on the date of such cancellation plus any non-allocated premium amount plus the charges deducted by cancellation of units.

  This amount will be paid subject to deduction of the proportionate risk premium for the period of cover, stamp duty charges and expenses incurred on medicals (if any).

- **Suicide Clause**: If the Life Assured, whether sane or insane, commits suicide, death benefit will be as per Suicide clause.

Sum at Risk – Calculation of Mortality Charges

For female lives, Mortality Charges will be 3 years rated down as compared to male's Mortality Charges.

The Mortality Charge shall apply on the Sum at Risk (SAR) which will be computed as follows:

A. During the Policy Term:

Under Alpha Invest Plus and Alpha Life Plus Plan Option: For in-force policies, SAR will be Higher of:

- Sum Assured less partial withdrawals / withdrawals under Systematic Withdrawal Option / withdrawals under Milestone Withdrawal Option in the preceding two years less Fund Value; or
- 105% of all Premiums paid less Fund Value; or Zero.

Under Alpha Premium Plus Plan Option: SAR for in-force policies will be higher of

- Sum Assured or 105% of all Premiums paid

B. **During the Settlement Period:**

SAR is computed as the higher of;

o 105% of all Premiums paid less Fund Value; or Zero

In case Alpha Premium Plus Plan Option is opted where death has occurred during the Policy Term, SAR will be zero.